

## Richard Gee

---

**From:** Stuart Zadel [stuart@stuartzadel.com]  
**Sent:** 27 October 2006 16:47  
**To:** Richard Gee  
**Subject:** Think and Grow Rich - moment

Hey Richard,

Just wanted to share with you a funny little story that happened to me this morning.

You see Friday morning is my main clothes washing day and not until I got out of the shower this morning did I realise there was no towel in the bathroom to dry myself with, it was already in the wash. What would you have done? How would you have felt?

Immediately visions of a Mr. Bean episode came to mind of me running dripping wet through the house to find a fresh towel.

But what I did do was dry myself with a hand towel; and it was fun!  
(I also think I have stumbled onto a great way to reduce water wastage - no more washing big fluffy towels).

And the reason I tell the story is that I thought it was a great representation of how we think we need much more than we really do, to get a job done.

Do you know the biggest curse you can bestow on someone, especially in business is to give them too much money.

Dan Kennedy says, "If you can't make money without it, you certainly won't be able to make it with it".

The truth is you can start and succeed in business and property without any money. Not one cent. All you have to do is find the right deal and be creative.

Let's take property for example. Do you know why the bank wants to know if you have a stable job and can make your repayments?

Because it's a bad deal!! And because the deal doesn't stack up on its own, they want to know that you do! If you have to work to pay it off eg. negative gearing, then you're stuck.

I have a lot of friends into property in various ways and let me tell you, when they find the right deal, there is unlimited money available to finance it, they don't need a bank and the investors don't care about your employment history!  
They just want to know the figures work and the deal stacks up.

Many people 'stay put' thinking they need more money, what they need is knowledge and execution.

So I wish you an awesome weekend and I challenge you to two things.

1. Dry yourself with a handtowel next shower.
2. Come Monday what will you have done to increase your knowledge or earning capacity?

Be Awesome

Stuart

Life Success Australia Pty Ltd <br> ABN 46 101 282 339

PO Box 35  
CRONULLA, NSW

2230  
AU

If you no longer wish to receive communication from us:  
<http://autocontactor.com/app/r.asp?ID=88007777&ARID=0>

To update your contact information:  
<http://autocontactor.com/app/r.asp?c=1&ID=88007777>