



PRESS RELEASE

TBEC delivered the Sales Techniques Course in Nuku'alofa - 9-11 September 2013

Of TBEC's September courses, the Sales Techniques Course, held at the Tonga Bahaii Office Hall from the 9th to the 11th of September 2013 was tops for attendance, with 30 participants completing the 3 day course. You cannot hear the trainer, (Mr Richard Gee of Geewiz Group Professional Speakers NZ Ltd) speaking, without being influenced to pay to attend his ever popular Courses. Mr Gee had been in Tonga for a full week prior to the commencement of the course, delivering in-house training for a few businesses in Tonga to assist in boosting sales. On the evening of Wednesday, 4th September, from 6-7pm, Richard Gee offered a one hour seminar for Tonga Chamber of Commerce and Industries members and other Business Owners. The event was so successful that Members and business people asked for their employees to be registered on the course and out of that, the Sales Techniques Course, already booked out at this stage, increased to overflowing. As Richard Gee says – "Nothing Happens until something gets sold" and that is the gist of the training that he has done with the Sales Techniques attendees in the 3 days. Interesting, to the point, and involving the participants, Richard holds the attention of all participants up to the end of the sessions and leaves them totally informed and ready to get out there and sell. Cassandra Moala Mafi, representing Women In Sustainable Enterprises, classed as most enthusiastic TBEC trainee, continues to grace each course with her presence and add to all the wealth of knowledge she is accumulating. Thank you to Mr Tonga Taumoefolau of the New Zealand High Commission who was at the closing of the Course, to present certificates to the participants. Many thanks to the New Zealand Government and Tonga Chamber of Commerce for all the help given to the Tongan people through these quality TBEC trainings. Participants also took the time to thank Mr Richard Gee for the many sales tips learned during the course and the effectiveness of his delivery. Successful one on one follow-ups ensued the rest of the week and a tired but satisfied Mr Gee returned to New Zealand on Saturday 14th September after quite a hectic two weeks of equipping Tongan businesses with Sales Techniques.

For information on TBEC Training please visit www.tbec.to or call 25168.

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